

Introduction & Overview

Introduction



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Objectives for today

- Typical Challenges Why
- How the industry is changing
- **Exploiting & Vision of Digital Built Environment**
- **Case Studies**



Industry Landscape & **Typical Challenges**



Typical Challenges - Why



Complex ecosystems
Low collaboration
Low visibility



Low profit margins
Low productivity
High cost of failure



Disruption
New materials
New equipment
New ways of working

We need to build better performing buildings, with less resource, and quicker!



We need a step-change in productivity in design, procurement & delivery



Increasing project and site complexities



ERP used mostly for internal operations



Little transparency and fragmentation



Construction is not standardized



Unstructured and silos data



Poor project management and execution



Insufficient skills



Carbon emissions from buildings are on average 3.8 times higher than they were designed to achieve**

Source: *UN. **Innovate UK

Many small niche firms providing solutions for Al / Big Data / IoT

Lack of Integrated platform execution

Lack of intelligence across project lifecycle stages, value chain and asset operations

Platforms reality check

The Current Vision



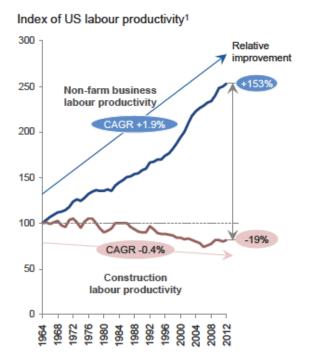
- High operational availability
- Artificial Intelligence predicting failures
- Accurate asset usage, maintenance, procurement, and inventory records
- Condition-based maintenance
- Connected equipment & Digital Twins
- Contextual data at any stakeholder fingertips
- Data insights from ideas to design to construct to operate

The Operational Reality

- Accurate Bill of Materials Do Not Exist
- Lack of IT & OT security of Digital Twins and Models
- Equipment Not Physically Tagged or In Digital Format
- Sites lack infrastructure for data needs
- Multiple Vendors with siloed data and no interoperability
- Parts/equipment catalog lacks structure/classification
- Massive data cleansing projects needed
- Install base lacks sensors and embedded monitoring to benefit from IoT
- With a lot of effort and reliability studies, you can "sometimes" achieve "predictability"
- Limited by Human capabilities

Productivity and Digitization the only way is up

Figure 3: US Industry Productivity and Performance, 1964-201228



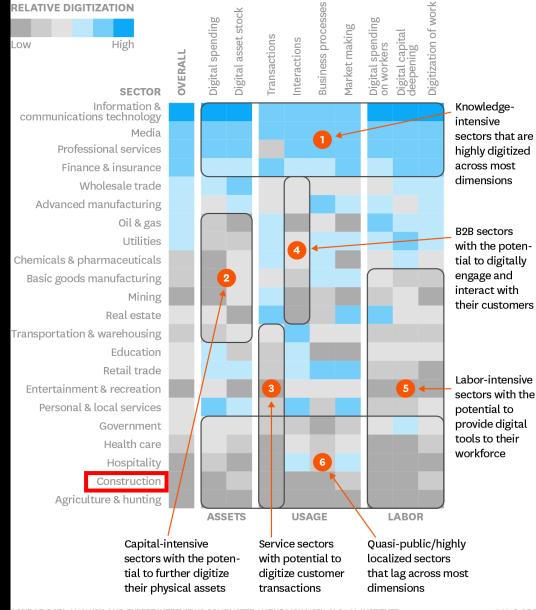
Peer set based on US companies with Engineering, Construction and Services-related Standard Industrial Classification codes, Financials are Inflation-adjusted and Indexed to 1964; output per working hours. CAGR = compound average growth rate Source: Global Vantage; Compustat; Bloomberg; www.aecbytes.com/ vlewpolnt/2013/Issue 67.html; www.nber.org/papers/w1555.pdf; S&P

Capital IQ; BCG ValueScience Center; World Economic Forum



How Digitally Advanced Is Your Sector?

An analysis of digital assets, usage, and labor.



SOURCE DATA ANALYSIS AND EXPERT INTERVIEWS CONDUCTED BY THE MCKINSEY GLOBAL INSTITUTE

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How the industry is changing

Thriving in a data-driven world



The world's most valuable resource is DATA

Companies average almost

5

private and public clouds

80% of companies moved applications or data from public clouds in 2018

IDC Survey

Reasons to migrate from public cloud

- BusinessTransformation
- Security
- Performance
- Cost
- Control
- Ecosystem
- Big Data

IDC Survey

Hybrid multicloud is the platform

85% of companies operate in a hybrid multicloud

98%

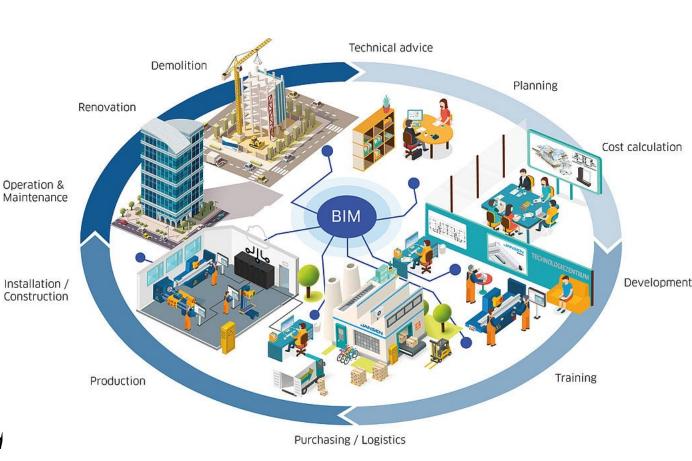
environment today

of companies will be hybrid multicloud in three years

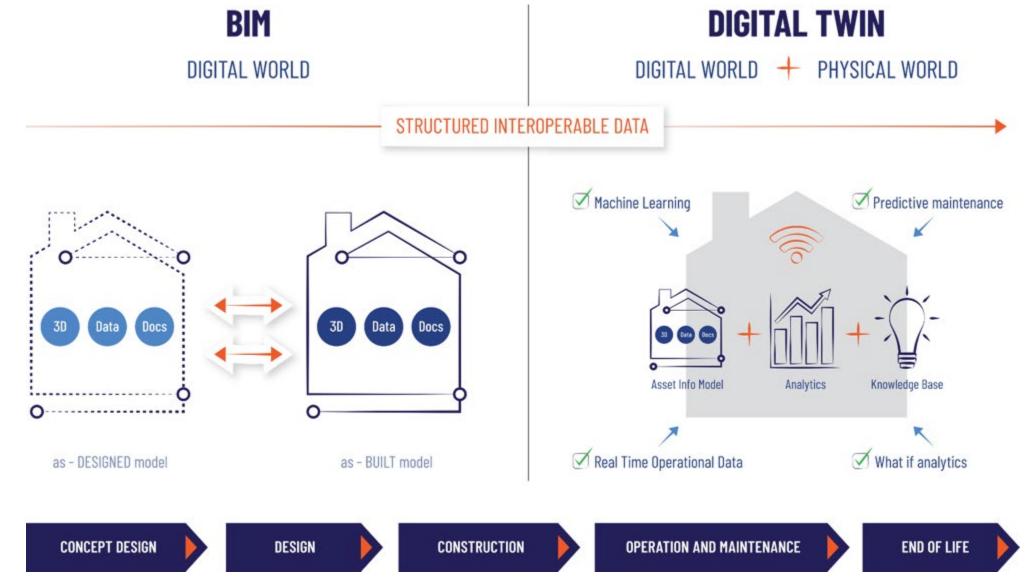
BIM is relevant for every stakeholder

- Building Information Model What thing is produced
- Building Information Modelling **How** the thing is produced
- Building Information Management Who produces What thing and When

'BIM expands from 3D modelling to genuine collaboration; from design and construction into operations; from individual buildings to cities and their systems; and onto wherever digitizing the built environment may take us.

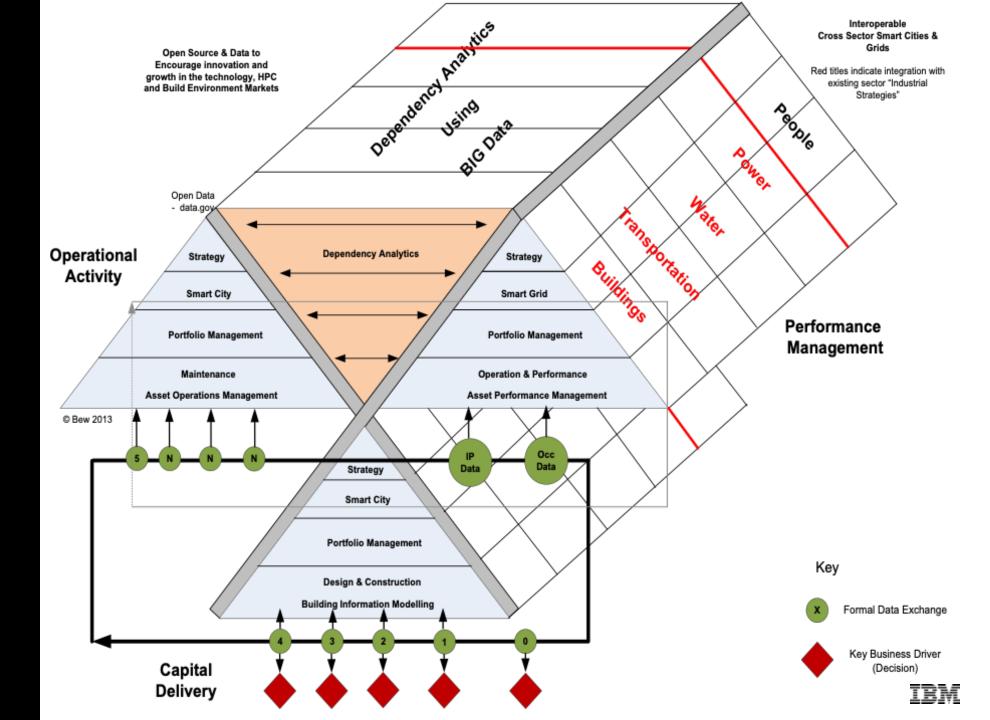


A shift from modelling to intelligence





BIM & Built Environment



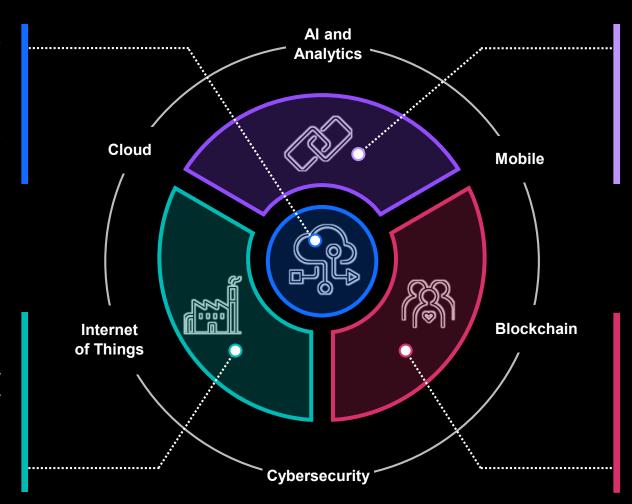
Exploiting Digital Built Environment

Transforming the **Built Environment**

Transform **Enterprise**

Improving Enterprise Efficiency & Effectiveness

Areas of Focus: Business Digitization, Enterprise-as-a-Service



Transform Products

Developing New Ways of Realizing & Monetizing Value

Areas of Focus: Product and Job Site Reinvention.

Connected Built Environment

Transform Operations

Improving Operations Efficiency, Product Quality & Supply Chain Visibility

Areas of Focus: Connected Operations, Connected Spaces + Construction

Transform Experiences

Creating Differentiating Experiences for Customers, Employees & Others

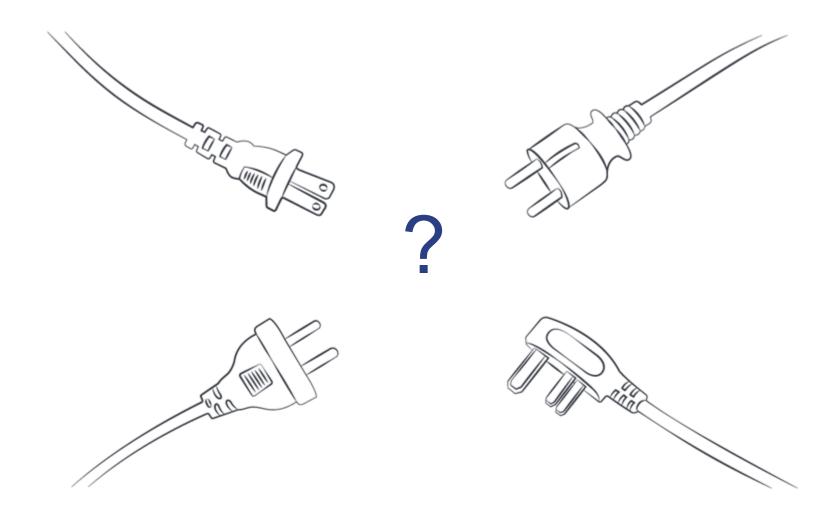
Areas of Focus: Digital Experience, Knowledge Management, Workforce Transformation Holistic approach is the key to a success

Technology lanagement. **Industry 4.0** Vertical integration of Construction products and business processes digital processes Horizontal integration of value chains Mass customisation More efficient, less resource-intensive Smart, connected assets products and systems Circular Íntelligent economy built assets Regeneration of The Internet natural resources Increased of Things utilisation of Knowledge of location. Flows Resources condition and **Looping** of assets & availability extending life cycle of assets of assets Evidence-based Stantimisation

Source: CPA (2016) – Future for Construction Product Manufacturing: Digitalization, Industry 4.0 and the Circular Economy

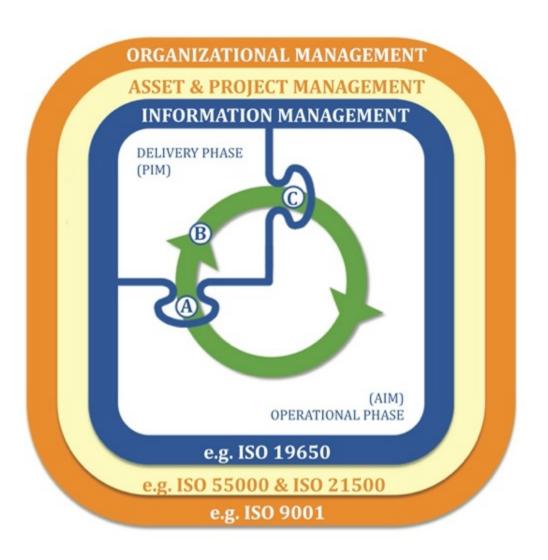


Without standards?



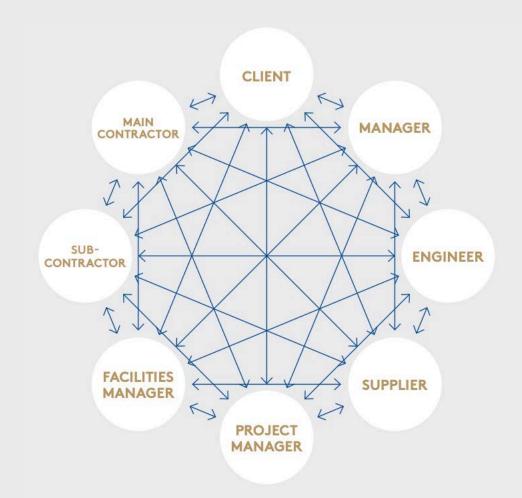
Ongoing International standardization and harmonization work

- CEN/TC 442 Standardization in the field of structured semantic life-cycle information for the built environment.
- Smart CE Marking
- ISO 19650 Part 1 Organization of information about construction works — Information management using building information modelling: Concepts and principles.
- ISO 19650 Part 2 Organization of information about construction works — Information management using building information modelling: Delivery phase of the assets.
- ISO-TC59-SC17-WG3 Enabling use of Environmental Product Declarations (EPD) at construction works level using building information modelling (BIM)





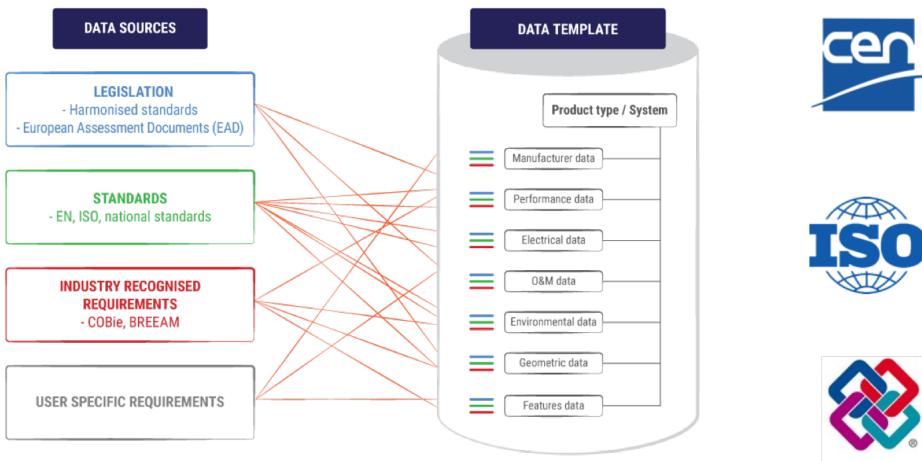
Traditional Sharing v ISO 19650







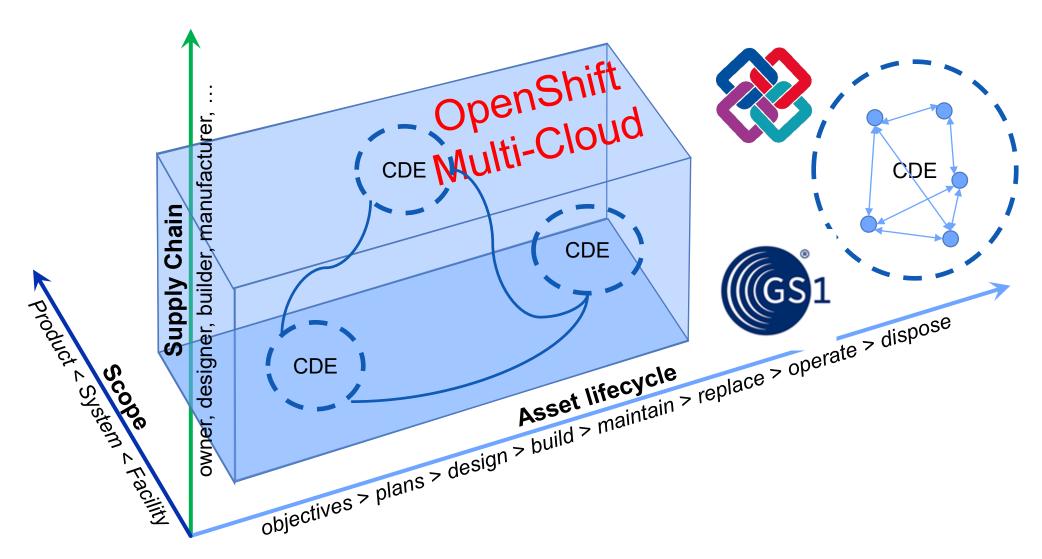
Standardised properties & Data Templates



A Data Template is a **common data structure** defining the 'properties' (essential and non-essential product characteristics e.g. fire rating and colour) that describe any type of product in a way that can be traced to a credible source.

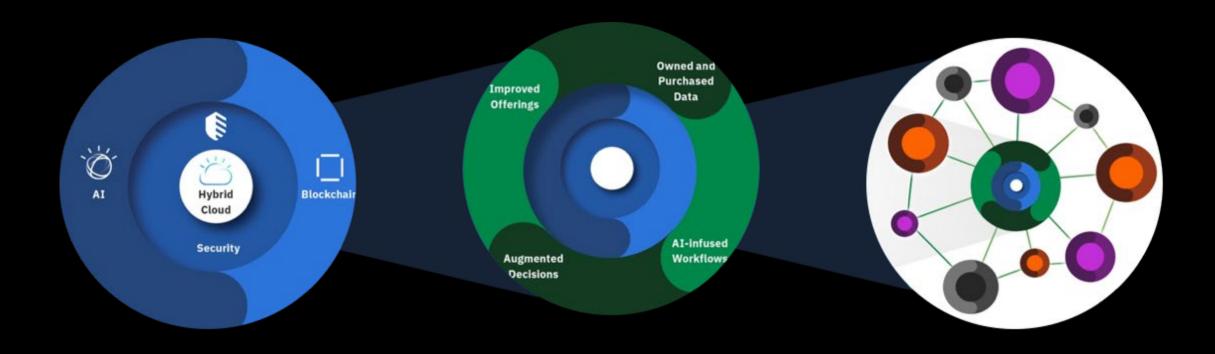


Digital environnement in 3 dimensions



Source: buildingSMART

The need to deploy in any technology platform



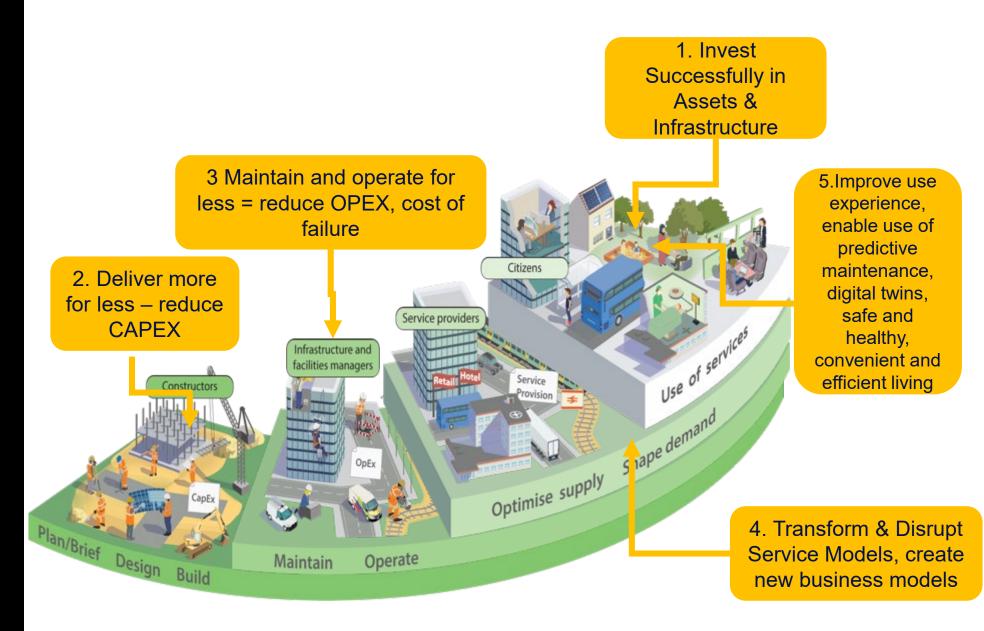
Technology Platforms

Industry Platforms

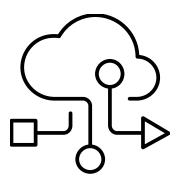
Business Platforms

Ecosystem of stakeholders **SIEMENS AUTODESK.** Other **Business Networks BOSCH Subcontractors** Honeywell openShift openSource openBIM Owners **Engineering Service Integrated with Blockchain Providers** GLOBAL I MULTI-MODE I END-TQ-END Manufacturers & Suppliers **Authorities** Contractors

Summary of Digital Built Environment







Industry **Digitalization** has benefited from the emergence of new digital technologies that are completely redefining the possibilities in design, construction, operations and manufacturing

APIs & Microservices

Rapidly creates new applications. Enables ecosystem partners to collectively innovate.

Blockchain

Improves identity management and distribution. Enables transformational business model innovations, smart contracts, health & safety

Internet of Things

Equips physical assets with digital data. Optimizes existing operational processes.

Automation & Advanced Robotics

Enhances productivity by working autonomously or in conjunction with staff. Increases worker safety.

Cloud

Allows data and applications to be stored and accessed from anywhere. Delivers costeffective innovation quickly.

Mobile

Connects people with insights where they are. Enables ongoing status and decisions.

Additive Manufacturing

Creates new and more efficient products. Slashes manufacturing processes.

Al & Analytics

Supports staff to make decisions. Identifies business-critical operational improvements.

Cybersecurity

Embeds safeguards into systems. Surfaces threats.



Case Studies & Use cases



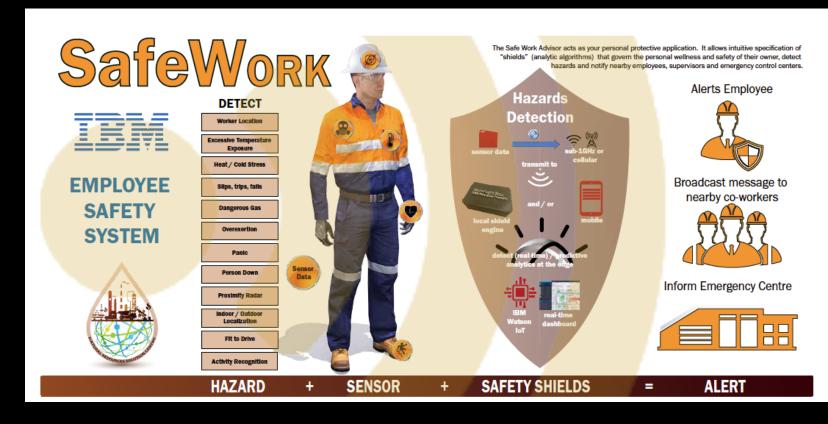
IoT Worker Insights for Safer Workplace

Overview

- Analyze and manage safety risks by utilizing sensor, environmental and enhanced data sources to gain insights in the workplace
- Avoid accidents and reduce severity and frequency of injuries
- Detect hazards and mitigate risks for employees and the general public

Benefits

- Continuously improve protection and reduce risks from predictive and cognitive analytics
- Improve operating efficiencies and decrease cost
- Decrease worker's compensation claims
- Significant reduction in disruption of workflows

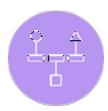




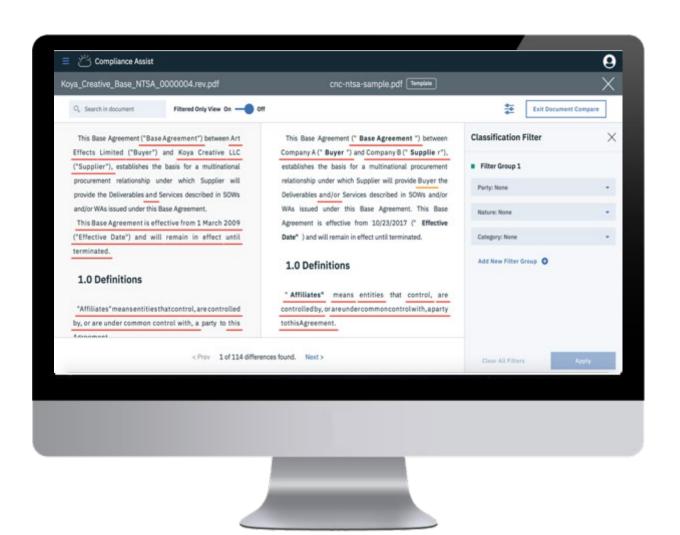
Al for Compliance Assist

"I have the contract I need. Let's use AI to help identify the information I need quickly and flexibly."

Powered By:



Watson Natural Language Classifier





Traditional

Generative

project delivery

Al v Traditional delivery model

Design changes to resolve on-site clashes & buildability issues Significant design changes, Significant design changes, changing user requirements changing user requirements lient requirements Cost planning Structural design rchitectural concep Construction detail Scheme Detailed Construction Construction Structural design Structural analysis design design detail Programme M&E design M&E design **→** Manufacturing detail Site layout Thermal analysis Clash Clash detection detection detection Project environment CONFIGURE CONFIGURE INPUT CONFIGURE INPUT BUILD INPUT Regenerate with changing user requirements requirements Client requirements Supply chain rules Manufacture Construction Generators ocation-specific rules Fully resolved models Client-specific configuration Project environment - no clashes CONFIGURE **GENERATE** MAKE INPUT BUILD



IBM Services





Castellbisbal

AMB serves 36 municipalities with a territory of 636 km2 with more than 3.2 million people



AMB is the most important metropolitan agglomeration of the western Mediterranean

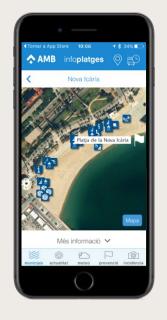
Integrated Management Center



Sensors Platform



Citizen Apps



Tablet app for AMB inspectors



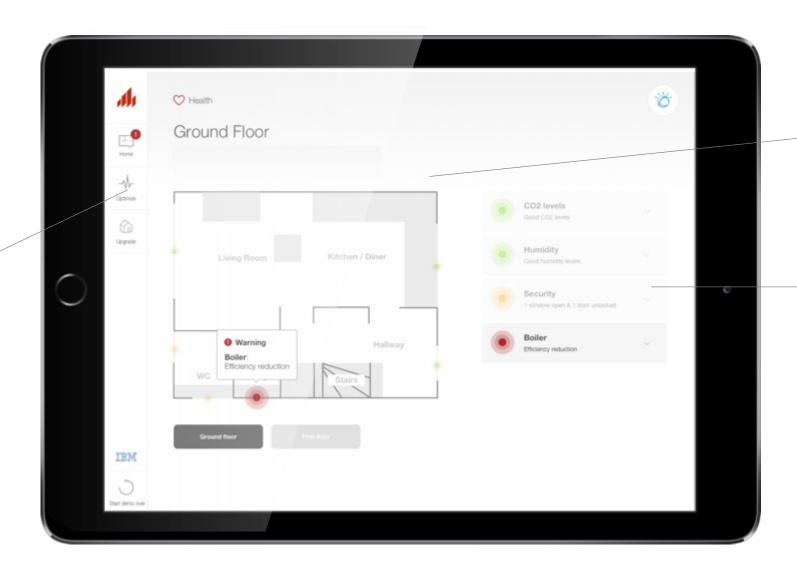
Municipalities Dashboard Portal



Case study: Wienerberger e4 House

The Wienerberger e4
House concept
combines traditional
building materials and
techniques with
standardisation and
digital design to reduce
construction time
whilst maintaining a
high level of build
quality.

The optimise page presents cards that provide advice to the user based on data collected by the house, for example to help save money on energy bills.



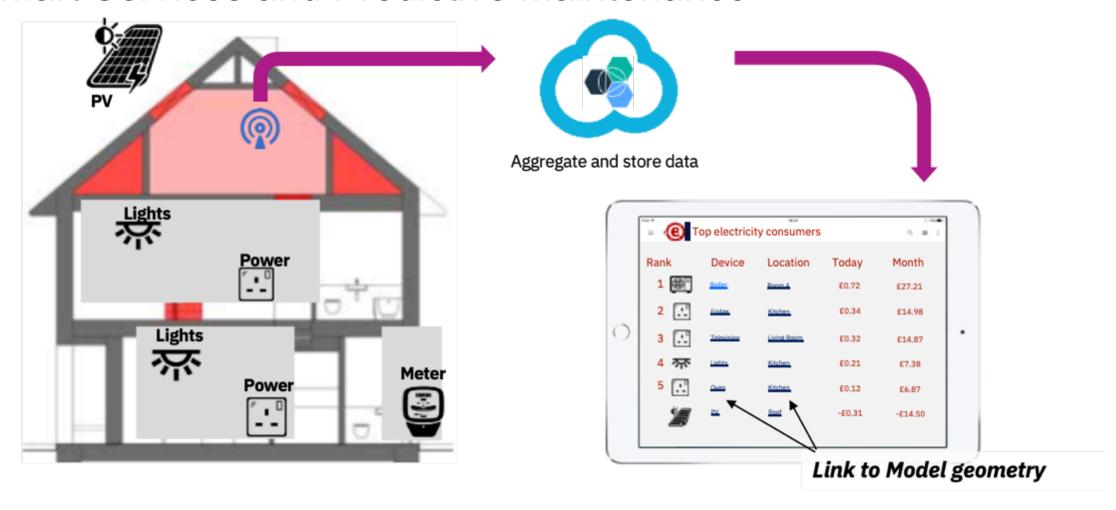
The floor plan is set out to reflect the house in order to be intuitive

Alerts are displayed for the occupant's attention



IBM Services

Smart Services and Predictive Maintenance

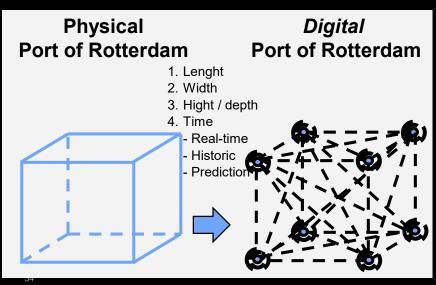


Get granular information on energy to empower people to reduce their bills



Port of Rotterdam Smart Infra: Near future are autonomous ships







PartnershipExperience





Deliver use-cases that contribute to vision, and deliver value now

First use case

Hydro/meteo
Water
Wind
Current
Salinity
Temperature
Airpressure

1 cm more depth delivers largest ships 1 mio USD per annum

Deliver and predicts near realtime

Future use cases

Improve utilisation of physical infrastructure predictive maintenance

Enlarge capacity to handle largest ships per day

Vision

Leverage solutions with Ports via global partnership



Controlled tradelane

Collaboration: Digital Platform for Infrastructure Projects

Challenges

- Fragmented data across teams, stand alone projects
- Poor information handover, no common language
- Limited collaboration and synchronization across teams and multi-tier supply chain
- Efficiency and productivity challenges

Activities and enablers

- Formulation of digital platform strategy based on collaborative 'Through Life' principles
- 'Digital Plan for Works' with information centric ways of working
- Capability to become information / digital infrastructure contractor and operator
- Solutioning and Business Case for the digital platform

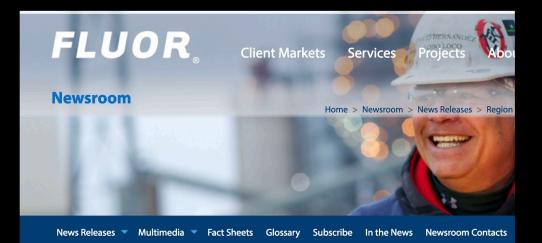
Expected Results:

- 13% NPV benefits on project design and admin costs in first project, increasing at average 20% for subsequent projects
- 6% NPV savings in O&M costs, increasing 6% for subsequent projects
- Additional \$5M \$20M additional revenue in O&M due to efficiencies in design and construction
- Reduction in contractual risks and change requests across project lifecycle





Client Use Case – Fluor & IBM: Al in Procurement & Construction



Fluor Uses IBM Watson to Deliver Predictive **Analytics Capability for Megaprojects**

Fluor drives digital transformation with artificial intelligence solution to monitor status of global projects and drive significant project cost savings

Category:

Business Groups (Corporate), Company (Fluor), Regions (Africa) (Asia) (Australia) (Europe) (Middle East) (North America)

Thursday, September 13, 2018 7:15 am EDT



Can artificial intelligence change construction?

As IBM's Watson adds its computational power to construction sites, tech sees an industry in need of an uparade

By Patrick Sisson | Oct 12, 2018, 5:23pm EDT

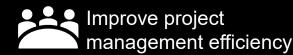








Increase margins from project execution



Competitive advantage in bidding





Real-time market analysis and trends

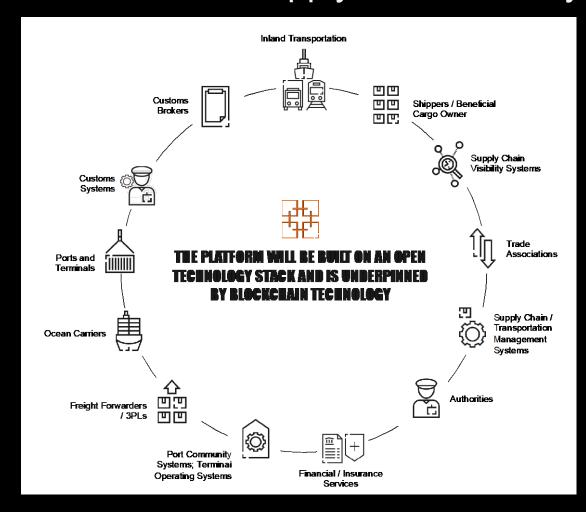


Maersk and IBM Introduce Blockchain Solution



TradeLens, an open and neutral supply chain platform to transform the supply chain industry

TRADELENS





"Industry-wide collaboration advances as more than 90 organizations participate in the global trade solution. More than 154 million events captured on the platform and growing by one million per day"



Working with an eco-system of partners

KNAUFINSULATION

Siemens

"December 14, 2016 - Siemens and IBM announced a plan to integrate IBM's Watson Analytics and other analytics tools, powered by Cognos Analytics, into MindSphere, the cloudbased Siemens operating system for the Internet of Things."



Cisco

"30 June 2016: IBM and Cisco today announced they will partner to combine the market-leading strengths of each company to transform how knowledgeworkers collaborate and work."















Some Examples:

























Key takeaways

- **DATA** is the oil of the industry
- BIM will create a common industry digital language
- Legislation and standards are still relevant
- Technology as an enabler to transformation
- As Built Digital Twins and Al improve and enhance the inspection and operations of assets

